

Position:

Sales Development Representative



Apply by forwarding CV to marius@fortyone.co.za with subject: Sales Development Rep

Are you looking to join a highly ambitious startup and build a career in sales? Do you want to make a positive difference? Do you want to work with groundbreaking products in the data analytics and business process automation space? Are you looking for a company that help you develop professionally?

We are looking for an extraordinary individual to join the team.

Forty One Business Solutions is a young company that believes in simplification and empowerment. We strive to achieve this by designing top data analysis solutions and business automation using leading technologies and platforms.

We are striving to become a strong player in the automation and analytics space.

In order for us to achieve this goal, we need to build a formidable team – and this is where you come in.

You will be required to generate new business opportunities from existing leads, as well as creating new leads. Learn how to identify, research and reach out to prospective customers and develop outbound campaigns.

You will be engaging with senior executives on the benefits of using different products. In order to be successful in our business, you will need to be driven and self-motivated with a hunger for results.

We are all about team-work and interdependency and each of us take responsibility in making a positive impact on the business and one another. There's a lot of room to grow – results are always rewarded.

Please forward your CV and personal cover letter to marius@fortyone.co.za. Visit www.fortyone.co.za for more information about us.

Regards,

Marius van der Merwe

Director

Forty One Business Solutions

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OVERVIEW

Recruiter: Forty One Business Solutions (PTY) Ltd
Availability: 1-3 months
Offer: Market related and based on experience
Language: Fluent English
Nationality: South African Citizen or valid work permit
Logistics: Based in Johannesburg

ABOUT US

Forty One Business Solutions is a young company that believes in simplification and empowerment. We strive to achieve this by designing top data analysis solutions and business automation using leading technologies and platforms.

REQUIREMENTS

"We are looking for a driven individual with a passion for sales and business development. The candidate needs to have at least 1+ year of experience in the Information Technology space."

Skills:

Sales
Customer relations
Marketing
Presenting and interfacing with clients

Experience:

Sales and Lead Generation. High level understanding of ERP Systems, Data Analytics Solutions, Business Process Automation is a plus

DESCRIPTION

Responsibilities:

- Generate new sales opportunities
- Develop sales strategies with executives
- Do Market research and undergo product training.
- Highly motivated and self-reliant.
- Manage customer relations
- Leverage available technologies to further sales goal.
- Inbound and outbound Sales
- Coordinate and involve team in sales cycle
- Development of sales material